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- DATA SCIENCE
  - **MERGER & ACQUISITION ASSOCIATE**
  - IT AUDITOR
  - INTERNAL AUDIT
  - TAX ASSOCIATE
  - ACCOUNTING ASSOCIATE
  - INDUSTRIAL RELATIONS ASSOCIATE



- **MT ADMINISTRATION DEPARTMENT HEAD (MT** ADH)
  - **MT SERVICE DEPARTMENT** HEAD (MT SDH)
  - **BUSINESS CONSULTANT**
  - AFTER SALES CONSULTANT
  - IT INFRASTRUCTURE
  - **AI ENGINEER**





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### MANAGEMENT TRAINEE ADMINISTRATION DEPARTMENT HEAD (MT ADH)

### **JOB DESCRIPTION**

- Review and analyze potential risk, and provide insight to inform strategic decision-making.
- Analyze financial data and prepare comprehensive financial reports for management and other stakeholders.
- Support day-to-day operation of the finance administration.
- Building relationships with the government, banks, companies, leasing institutions, and the community.
- Monitoring accounting and management processes.

REQUIREMENT

- Fresh graduate or maximum 2 years experience in Accounting, Finance, or Audit.
- Minimum Bachelor's degree in Accounting.
- Minimum GPA of 3.25.
- Have good analytical thinking, interpersonal & leadership skills, able to work in a team, and work under tight schedules.
- Have a good knowledge about budget planning and financial reporting.
- Willing to be located throughout Indonesia.



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### **MANAGEMENT TRAINEE** SERVICE DEPARTMENT HEAD (MT SDH)

### JOB DESCRIPTION

- Manage and oversee the day-to-day operations of the service department.
- Develop and implement policies and procedures to ensure the efficient and effective functioning of the department.
- Plan and coordinate service activities, including scheduling, staffing, and quality control.
- Ensure high customer satisfaction through the delivery of quality services.
- **Evaluate department performance and implement necessary improvements.**
- Foster and maintain positive relationships with customers and internal stakeholders.

### REQUIREMENT

- Fresh graduate or maximum of 2 years of experience in service management.
- Minimum Bachelor's degree in Mechanical **Engineering or Electrical Engineering major.**
- Minimum GPA of 3.25.
- Knowledge of technical machinery, maintenance, and service management/activities.

- Strong leadership, planning, and decisionmaking skills.
- Excellent communication and interpersonal skills.
- Ability to manage multiple projects and engage with stakeholders simultaneously.
- Willing to be located throughout Indonesia.



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## **BUSINESS CONSULTANT**

### **JOB DESCRIPTION**

- Promote United Tractors products especially heavy equipment.
- Provide solutions through product offerings for business problems experienced by the company.
- Assist in fulfilling the administrative needs of customers.
- Stay updated on market dynamics to identify opportunities for selling company products.
- Conduct sales mapping to facilitate new market opportunities.
- Maintain the company's reputation by consistently providing up-to-date information about products.
- Maintain good relationships with customers.

### REQUIREMENT

- Fresh graduate or maximum 2 years of experience in the field of sales consultant, sales engineer, business development or any related field.
- Bachelor's degree in Engineering
- Minimum GPA of 3.00.
- Fluent in English, able to use it in daily conversation and correspondence.

- Capable of speaking Mandarin and having HSK certification will be considered a plus point.
- Good interpersonal and communication skills, strong negotiation and problem-solving skills.
- Willing to be located throughout Indonesia.



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## **AFTER SALES CONSULTANT**

### **JOB DESCRIPTION**

- Maintain strong customer relationships and ensure customer satisfaction.
- Develop strategies to meet customer targets.
- Lead the After Sales Service team in implementing both short-term and long-term strategies.
- Analysis, coordinate, and manage activities related to the sale of spare parts.
  - Conduct sales activities for spare parts product and contract maintenance: sales planning establishing and maintaining good relationships with customers collecting sales results.

### REQUIREMENT

- Fresh graduate or maximum 2 years of experience in sales or any related field.
- Bachelor's Degree Engineering.
- Minimum GPA of 3.00.
- Ability to effectively persuade and convince customers.
- Strong interpersonal and communication skills.
- Willing to be located throughout Indonesia.



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## **IT INFRASTRUCTURE**

### **JOB DESCRIPTION**

- Manage company's IT infrastructure performances, health and automate backups.
- Ensure smooth operations of all IT Systems including networks, hardwares, servers, and IT Services.
- Contribute to the IT Related Project and coordinate with internal teams and vendors.
- Developing IT Department policies and scalability.
- Act as L2 support and make smooth transition to L1 for any services operated in the company by providing guide and documented troubleshoot procedure.
- Perform task assigned to support the IT infrastructure's efficiency and development.

### REQUIREMENT

- Fresh graduate or maximum 2 years experience in IT SysAdmin / IT Operations / Infrastructure fields of work.
- Minimum Bachelor's degree in Information Technology, Software Engineering, or Informatics Engineering.
- Minimum GPA of 3.25.

- Strong understanding of IT systems, network, and server OS.
- Proficient in scripting (CLI and SQL), programming, data security, and cybersecurity.
- Experience with Mikrotik, Switches, VM, HA, and Enterprise Backup Solution..



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## **AI ENGINEER**

### **JOB DESCRIPTION**

- Extract large volumes of data from multiple internal and external sources.
- Develop data-driven solutions for the most pressing challenges.
- Create new algorithms to solve problems and build tools for automating work.
- Provide strategic recommendations to optimize existing procedures.
- · Creating visualizations of data.
- Conduct research in generative AI, computer vision, and broader machine learning.
- Stay updated with advancements and methodologies in Al and related technologies.

### REQUIREMENT

- Fresh graduate or maximum 2 years of experience in data science/data analysis, AI Engineer, or **Machine Learning Engineer.**
- Minimum bachelor's degree in Mathematics, **Statistics, Computer Science, Informatics Engineering, or Informatics System.**
- Minimum GPA of 3.25.
- Strong analytical and problem-solving skills
- Able to adapt quickly and work in a fast-paced environment
- Experience with data querying languages and statistical or mathematical software



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# DATA SCIENCE

### **JOB DESCRIPTION**

- Extract large volumes of data from multiple internal and external sources.
- Develop data-driven solutions for the most pressing challenges.
- Create new algorithms to solve problems and build tools for automating work.
- Communicate predictions and findings to management through data visualizations.
- Provide recommendations for costeffective changes to existing procedures and strategies.

### REQUIREMENT

- Fresh graduate or maximum 2 years of experience in Data Science/Data Analysis.
- Bachelor's degree in Statistics/Mathematics.
- Minimum GPA of 3.25
- Familiarity with data visualization tools.
- Experience with data querying languages and statistical or mathematical software (Phyton).
- Proficiency in writing algorithms and determining when to apply them.
- Excellent understanding of statistics, multivariable calculus, and linear.



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### **MERGER & ACQUISITION ASSOCIATE**

### **JOB DESCRIPTION**

- Conduct market and competitor analysis in the energy or mining sectors to identify trends, risks, and opportunities.
- Analyze industry data to improve business processes and support strategic decisions.
- Develop strategies to explore new markets, understand consumer preferences, and predict industry shifts.
- Provide actionable insights to support strategic decision-making and improve business growth to adapt to regional preferences.
- Evaluate the feasibility and potential return on investment of new market opportunities, considering market demand, and competitive landscape.

### REQUIREMENT

- Minimum 3 years of experience in merger and acquisition, consultant or investment analyst focusing on mining/energy sectors.
- Minimum Bachelor's Degree in Management, Economics, Statistics, Engineering and Marketing.
- Minimum GPA of 3.25.
- Strong strategic and analytical thinking skils
- Familiarity with equity markets and data tools is a plus point.
- Fluent in English, able to use it in daily conversation and correspondence.

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## **IT AUDITOR**

### **JOB DESCRIPTION**

- Audit IT systems and processes to ensure compliance with internal policies and external regulations.
- Evaluate the effectiveness of IT controls and identify areas for improvement.
- Prepare detailed audit reports with clear findings and actionable recommendations.
- Conduct risk assessment and analyze system vulnerabilities.
- Stay updated on industry trends, best practices, and emerging technologies
  lated to IT auditing.

### REQUIREMENT

- Fresh graduate or maximum 2 years experience in IT Auditing, IT governance, risk management, IT compliance, or network security.
- Minimum Bachelor's degree in Information Technology, Computer Science, Information Systems, or Cybersecurity (Information Security).
- Minimum GPA of 3.25.
- Strong knowledge of IT systems, software programming, and system control.
- Familiarity with penetration testing methodologies and tools.
- Excellent in communication, analytical thinking and problem solving.
- Understanding of auditing principles and practice is highly preferred.



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## **INTERNAL AUDIT**

### **JOB DESCRIPTION**

- Develop audit plans with clear objectives, scope, and methodologies.
- Evaluate efficiency and effectiveness of operational, financial, and accounting functions.
- Prepare audit reports based on evidence.
- Communicate audit objectives, findings, and recommendations with other departments.
- Monitor implementation of audit recommendations.
- Stay update on regulations and best practices.

### REQUIREMENT

- Fresh graduate or maximum of 2 years experience in internal/external audit or risk management.
- Minimum bachelor's degree in Accounting, Economics, or Finance.
- Minimum GPA of 3.25.

- Fluent in English is a plus.
- Strong attentions to detail, analytical, time management, and interpersonal skills.
- Willing to travel frequently and for extended periods across Indonesia.



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## TAX ASSOCIATE

### **JOB DESCRIPTION**

- Prepare and submit monthly Corporate Tax Reports.
- Prepare and submit VAT reports using e-Faktur and related systems.
- Conduct monthly reconciliation of PPh (Withholding Tax) & VAT reports to ensure accuracy and compliance to relevant regulations.
- Calculate and prepare VAT documents received from vendors (e-Faktur and related systems).
- Prepare annual Corporate Tax Reports and assist in drafting Fiscal Financial Reports.

### REQUIREMENT

- Fresh graduate or maximum of 2 years of experience in taxation or accounting.
- Minimum Bachelor's degree in Accounting, Taxation (Perpajakan), or Fiscal Policy Administration.
- Minimum GPA of 3.25.
- Familiarity with accounting and compliance tools; tax regulation and reporting.
- Fluent in English for work.
- Possessing Brevet A/B certification is preferred.
- Excellent communication skills, attention to detail, time management, documentation skills, and adaptability.



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## **ACCOUNTING ASSOCIATE**

### **JOB DESCRIPTION**

- Analyze financial data to support decision-making and financial planning.
- Assist daily accounting task including cash flow tracking, bank reconciliations, and general ledger maintenance.
- Monitor and maintain accurate financial record and documentation.
- Prepare periodic financial reports in compliance with regulations and standards.
- Review and verify data on assets, net worth, liabilities, capital stock, surplus, income, or expenditures.
- Stay updated on regulation and implement best practices in financial operations

### REQUIREMENT

- Fresh graduate or maximum of 2 years of experience in accounting.
- Minimum Bachelor's degree in Accounting.
- Minimum GPA of 3.25.
- Fluent in English, able to use it in daily conversation and correspondence.
- Ability to use accounting and compliance tools is a plus.
- High attention to detail is crucial, along with solid skills in analysis, problem-solving, time management, and interpersonal skills.
- Willingness to travel all around Indonesia



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## **INDUSTRIAL RELATIONS ASSOCIATE**

### **JOB DESCRIPTION**

- Conduct research and analysis from the legal side regarding changes in employment regulations.
- Summarizing key labor- related regulations
- Support preparation of materials and MOM in bipartite meetings
- Manage employee relations documents and collective bargaining agreements (PKB).
- Assist in resolving disputes and facilitating dialogues between union representatives and management.
- Supporting the implementation of projects and activities related to Industrial **Relations.**

### REQUIREMENT

- Fresh Graduate or maximum 2 years experience in industrial relations
- Bachelor's Degree in Law.
- Minimum GPA of 3.25.
- Have good analytical skills, especially in analyzing the legal impact of Government **Regulations on Employment.**
- Good understanding of labor law and compliance, union relations, employee relations, dispute resolutions, and HR policies.
- Excellent negotiation and communication skills



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